## RATH AG Remuneration Report 2020





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#### PRINCIPLES OF THE REMUNERATION POLICY

The remuneration report of RATH Aktiengesellschaft ("RATH AG" or the "Company") unifies the remuneration of the Management Board and the Supervisory Board, taking into account the principles used to determine such remuneration.

The principles of the remuneration (the Remuneration Policy) of the members of the Management Board and the Supervisory Board of RATH AG were submitted to the Annual General Meeting on October 02, 2020, for voting and adopted. In the past business year 2020, there was no deviation from or adjustment to the group's remuneration policy.

#### MANAGEMENT BOARD REMUNERATION

#### **OVERVIEW**

The remuneration of the Management Board comprises fixed and variable/performance-related components and is structured as follows for the 2020 business year:

TITLE	NAME	FUNCTION	FIXED	VARIABLE	OTHER REMUNERATIONS	TOTAL 2020
			K€	K€	KEITONEKATIONS	
DI	Ingo Gruber	Member of the Management Board	217	0	10	227
	Andreas Pfneiszl	Member of the Management Board	217	0	10	227
						454
TITLE	NAME	FUNCTION	FIXED	VARIABLE	OTHER REMUNERATIONS	TOTAL 2019
			K€	K€	REMONERATIONS	2019
DI	Jörg Sitzenfrey	Member of the Management Board	749	0	10	759
DI	Ingo Gruber	Member of the Management Board	54	25	3	82
	Andreas Pfneiszl	Member of the Management Board	215	100	10	325
						1,166

The fixed emoluments of the former Management Board member DI Jörg Sitzenfrey in the previous year also include the benefits on occasion of the termination of the employment contract.

#### VARIABLE/PERFORMANCE-RELATED REMUNERATION COMPONENTS

At RATH AG, performance-related remunerations are not granted via stock options but are dependent on variable success criteria. Part of this is a predefined target achievement regarding the operating results and qualitative and quantitative goals.

The amount of the variable remuneration is limited to 50 % of the basic salary. Any amount exceeding this is credited as variable remuneration to the subsequent years. If the consolidated result falls below a defined minimum amount, this gives rise to a penalty, which is also carried forward to the subsequent years and leads to a reduction in future variable salary components.

The variable/performance-related remuneration was regulated as follows for 2020:

#### ANDREAS PFNEISZL

	PORTION	THEREOF PORTION	ACTUAL	GOAL	RANGE
IN K€			K€	K€	
Monetary targets:	70 %				
Sales-related		43 %	0	28	80 % to 120 %
Profit-related:					
EBITDA		67 %	0	38	90 % to 120 %
Individual goals:	30 %				
Sales-related		100 %	0	28	
Overall target achievement	100 %		0	94	
DI INGO GRUBER  IN K€	PORTION	THEREOF PORTION	ACTUAL <i>K</i> €	GOAL <i>K</i> €	RANGE
Monetary targets:	70 %				
Sales-related		43 %	0	28	80 % to 120 %
Profit-related:					
EBITDA		67 %	0	38	90 % to 120 %
Lord School and a	20.0/				
Individual goals:	30 %				
Production-related	30 %	100 %	0	28	
			0 		

#### FIXED AND OTHER REMUNERATION COMPONENTS

The members of the Management Board were granted entitlements to pension benefits – life insurance. These are paid by RATH AG to the insurance company once a year. The amount of the pension entitlement is contractually fixed at € 10,000 per year and Management Board member and is not subject to indexation/increase in value. In the event of premature termination of the employment relationship, the contributions paid up to this point in time become vested for the Management Board. The insurance premiums paid by the RATH Group are shown in the following table as other remuneration.

For company cars, which can also be used privately by the members of the Management Board,  $k \in 10$  was paid to Mr. Pfneiszl in the business year (previous year:  $k \in 10$ ) and to Mr. Gruber  $k \in 11$  (previous year:  $k \in 5$ ) as remuneration in kind.

In case of termination of the function of the Management Board member, no claims or entitlements beyond the statutory requirements exist. No advances or loans were granted to members of the Management Board of RATH AG.

RATH AG has taken out directors' and officers' liability insurance (D&O insurance) for the management, Supervisory Board, Management Board, managing directors and senior staff of the RATH Group. The policyholder is RATH AG, the costs are borne by the company. The D&O insurance covers certain personal liability risks of the responsible persons of the RATH Group. The annual costs amount to  $k \in 17$  (previous year:  $k \in 17$ ).

#### REMUNERATION OF FORMER MEMBERS OF THE MANAGEMENT BOARD

The following pension payments were made to former members of the Management Board in the business year:

		200	2,006	200	2,131
Dkfm.	Paul Rath	86	571	86	614
Dr.	Ernst Rath	113	1,435	113	1,517
		K€	K€	K€	K€
	TV II IE	2020	DECEMBER 31, 2020	2019	DECEMBER 31, 2019
TITI F	NAME	PAYMENTS	PROVISION	PAYMENTS	PROVISION

#### SUPERVISORY BOARD REMUNERATION

The Supervisory Board remuneration (including attendance fees) for the business year 2020, subject to the approval of the Annual General Meeting, amounts to a total of  $k \in 87$  (previous year:  $k \in 85$ ) distributed among the Members of the Supervisory Board as follows:

TITLE	NAME	REMUNERATION (INCL. ATTENDANCE FEES)
		K€
Mag.	Stefan Ehrlich-Adám (Chairman of the Supervisory Board)	21
CPA Mag.	Philipp Rath (Vice Chairman)	18
Mag.	Dieter Hermann	17
Dr.	Andreas Meier	16
Mag. Dr.	Ulla Reisch	16
		87

The remunerations for Members of the Supervisory Board consist of fixed and attendance-dependent components. The fixed element consists of a total amount, and the second element of an attendance fee which is determined by a fixed amount per meeting that a member participates in.

BASIC REMUNERATION	NAME
€	
13,500	Chairman
11,250	Deputy
10,000	Member
650	Supervisory Board meeting
650	Strategy Committee
650	Audit Committee
650	Remuneration Committee

The Management Board

VIENNA, APRIL 26, 2021

Ándreas Pfneiszl

DI Ingo Gruber